WHICH SAGE PRODUCT IS RIGHT FOR MY BUSINESS?

Sage finance product comparison.

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MODERN ACCOUNTING SOLUTIONS ARE ABOUT SO MUCH MORE THAN JUST ACCOUNTING

The latest business management software uses key data from HR, operations, sales, and marketing to give a broader view of what's happening across your entire business. And with so many elements to consider, it's vital to know which features you need to get the best value from your investment.

We've put together a snapshot of the core Sage products you might consider, so you can see which has the features to best help your business to work smarter and embrace opportunities for growth.

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"One size most definitely does not fit all when it comes to finance software. So looking into the respective merits of each system against the size, industry, geographic profile, and culture of your business is crucial

Jo Fuller,
Head of Pre-Sales & Product Innovation, Percipient

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SAGE 50

Sage 50 is designed for smaller businesses and lets you see all your business finances in one place, speeding up tedious day-to-day tasks such as entering invoices, logging ingoings and outgoings, and chasing debts. It's tried and tested software, capable of helping you with cash flow/VAT management, real-time reporting, stock control, and integrating payments. But while it handles many basic tasks, bigger businesses will need more flexibility and advanced features.

SAGE 200

Sage 200 is aimed at medium-large companies who are looking to grow and expand and don't want to be limited by their finance management tools. Its powerful software is capable of handling all essential day-to-day activities, including CRM (Customer Relationship Management), tracking finances, making payments, sales and invoices, data analysis, stock levels, and much more. On top of core functions, the system can be tailored to suit your individual business needs.

SAGE INTACCT

One of the most powerful and advanced cloud-based financial management and accounting solutions, Sage Intacct is specifically designed for growing businesses and enterprises, with advanced features and capabilities such as multi-dimensional reporting, project accounting, revenue recognition, seamless integration, scalability, and cloud accessibility for access anytime, anywhere. It allows organisations to effectively manage complex financial processes, get deeper insights into their financial data, and make more informed strategic decisions.

HOW TO USE THE COMPARISON CHARTS

We've highlighted the key features of each product and graded them with a bronze, silver, or gold rating to differentiate the levels of core capabilities. You may also be able to add extra capabilities to your choice of software through Sage-certified business apps.
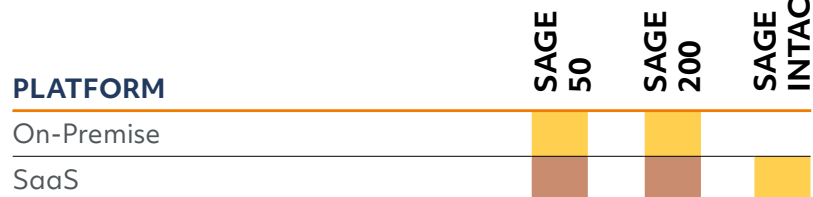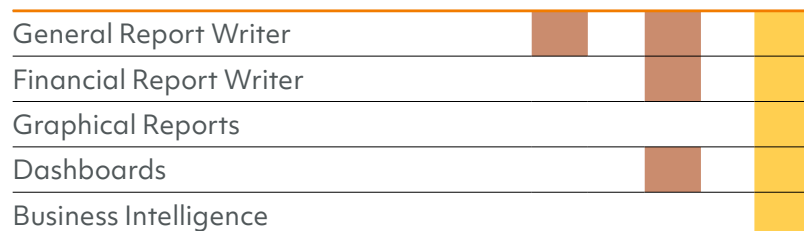
KEY

Bronze	Silver	Gold

PLATFORM

	SAGE 50	SAGE 200	SAGE INTACCT
On-Premise	Gold	Gold	
SaaS	Bronze	Bronze	Gold

CHART OF ACCOUNTS

	SAGE 50	SAGE 200	SAGE INTACCT
Standard	Bronze	Silver	Gold
Fully Configurable		Bronze	Gold
Multiple Charts & Ledgers			Gold

USERS

	SAGE 50	SAGE 200	SAGE INTACCT
Named	Bronze		Gold
Concurrent		Gold	

REPORTING

	SAGE 50	SAGE 200	SAGE INTACCT
General Report Writer	Bronze	Bronze	Gold
Financial Report Writer		Bronze	Gold
Graphical Reports			Gold
Dashboards		Bronze	Gold
Business Intelligence			Gold

INTEGRATION CAPABILITY

	SAGE 50	SAGE 200	SAGE INTACCT
CSV, HTML, Import / Export	Bronze	Bronze	Gold
Web Services / API		Bronze	Gold

DIMENSIONAL ANALYSIS

	SAGE 50	SAGE 200	SAGE INTACCT
Cost Centres & Department Only	Bronze	Bronze	
Unlimited Dimensions			Gold

SCREENS

	SAGE 50	SAGE 200	SAGE INTACCT
Access Permissions	Bronze	Bronze	Gold
Mandatory Fields			Gold
Fully Customisable			Silver

DATABASE

	SAGE 50	SAGE 200	SAGE INTACCT
Propriety	Silver		
SQL Server		Gold	Gold

INTERNATIONAL COMPLIANCE

	SAGE 50	SAGE 200	SAGE INTACCT
Multi-Country			Gold
Tax Engines			Gold
Legal Reporting			Bronze
Banking			Gold

PROJECT ACCOUNTING

	SAGE 50	SAGE 200	SAGE INTACCT
Projects & Analysis		Silver	Gold
Billing		Bronze	Gold
Revenue Recognition			Gold
Time Sheets		Bronze	Gold

KEY

🟫 Bronze   ⬜ Silver   🟨 Gold

DEVELOPMENT ENVIRONMENT	SAGE 50	SAGE 200	SAGE INTACCT
Additional and Mandatory Fields			Gold
Business Logic & Coding			Silver
Workflow and Alerts			Gold

INTER-COMPANY	SAGE 50	SAGE 200	SAGE INTACCT
Journals			Gold
Inter company Bill Backs			Gold

LANGUAGES	SAGE 50	SAGE 200	SAGE INTACCT
Multiple Languages			Silver
International Compliance			Silver

MULTI-COMPANY	SAGE 50	SAGE 200	SAGE INTACCT
Multi-Site / Location		Bronze	Gold
Multi Company Base Currencies		Bronze	Gold

BANK ACCOUNTS & RECONCILIATION	SAGE 50	SAGE 200	SAGE INTACCT
Outgoing Payments	Bronze	Silver	Gold
Direct Debits			Bronze
Statement Download	Bronze	Silver	Gold
Advanced Bank Reconciliation		Bronze	Gold
Sundry Payments & Receipts	Bronze	Bronze	Gold
Multi-Currency Revaluation	Bronze	Bronze	Gold

USER EXPERIENCE	SAGE 50	SAGE 200	SAGE INTACCT
Process Maps		Bronze	Gold
User Preferences & Customisation			Gold

CONSOLIDATION	SAGE 50	SAGE 200	SAGE INTACCT
Multi-Base Currency Conversion			Gold
Multi-Level			Gold
Different COA & Reporting Structures			Gold

PURCHASE ORDER PROCESSING	SAGE 50	SAGE 200	SAGE INTACCT
Purchase Requests / Orders	Bronze	Silver	Gold
Workflow		Silver	Gold
Supplier Contracts			Silver
Pre Purchase Commitments			Gold
Purchase Commitments			Gold
Supplier Pricing & Discounting		Bronze	Silver

BUDGETING & FORECASTING	SAGE 50	SAGE 200	SAGE INTACCT
Accounts & Department	Bronze	Bronze	Gold
Copy & Update		Bronze	Gold
Budget Modelling & Budget Drivers			Gold
Rolling Forecasts			Gold
What If Scenario Planning			Gold

KEY

Bronze | Silver | Gold

ACCOUNTS PAYABLE	SAGE 50	SAGE 200	SAGE INTACCT
Multi-Currency	Bronze	Silver	Gold
Common Suppliers			Gold
Restrict Supplier Bank Accounts			Gold
Supplier Workflow Approval			Gold
Supplier Types & Hierarchies	Bronze	Bronze	Gold
Defined Payment Steps & Processes			Silver
Support for International Payments		Bronze	Silver
Supplier Payment Workflow			Gold
Supplier Invoice Approval Workflow		Bronze	Gold
Complies with Different Tax Regime			Gold
Making Tax Digital	Gold	Gold	Gold
AP Automation	Bronze	Bronze	Gold

ACCOUNTS RECEIVABLE	SAGE 50	SAGE 200	SAGE INTACCT
Multi-Currency	Bronze	Silver	Gold
Common Customers			Gold
Flexible Hierarchies & Categories	Bronze	Bronze	Gold
Email Invoices	Gold	Gold	Gold
Store Invoices as PDF	Gold	Gold	Gold
Supports Direct Debit Collection			Silver
Recursive Billing	Bronze	Bronze	Gold
Credit Control	Bronze	Bronze	Silver
Complies with Different Tax Regime			Gold
Making Tax Digital	Gold	Gold	Gold

FIXED ASSETS	SAGE 50	SAGE 200	SAGE INTACCT
Single or Multi-Plan Depreciation	Bronze	Bronze	Gold
Integration with AP & PO		Bronze	Gold
User Defined Depreciation Methods			Gold
Supports Large Number of Assets			Gold
Asset Tracking			Gold

SALES ORDER PROCESSING	SAGE 50	SAGE 200	SAGE INTACCT
Support for Picking & Packing	Bronze	Gold	Gold
Customer Pricing & Discounting	Bronze	Gold	Gold
User Defined Sales Process			Gold

STOCK / INVENTORY	SAGE 50	SAGE 200	SAGE INTACCT
Multiple Costing Methods	Bronze	Gold	Gold
Integration with General Ledger	Bronze	Silver	Gold
Lot / Sublot & Serialisation		Silver	Silver
Traceability		Silver	Silver

OTHER	SAGE 50	SAGE 200	SAGE INTACCT
Single Database / Folder			Gold
Sandbox Environment		Silver	Gold
Direct Access to DB		Silver	
Large Transactional Volumes		Bronze	Gold

THE MOST POPULAR CHOICE

Having the best system in place to support your team and manage your data is crucial to business success. And while **Sage 50 and 200** are both excellent tools, we've found that many of our customers have opted for **Sage Intacct** as it offers greater visibility, capacity, and extended functionality to meet their immediate needs, while also being able to scale with future business expansion.

Our experience shows that **Sage Intacct** is a robust and configurable finance solution with flexible API, the advantages of being cloud-based, and standard connectivity to a wide range of other platforms including Salesforce. Its 'pick and mix' design gives each department the flexibility to choose the best software applications for them, underpinned by an optimal accounting solution without any integration headache or compromise on functionality. **That's why it's an incredibly popular choice.**

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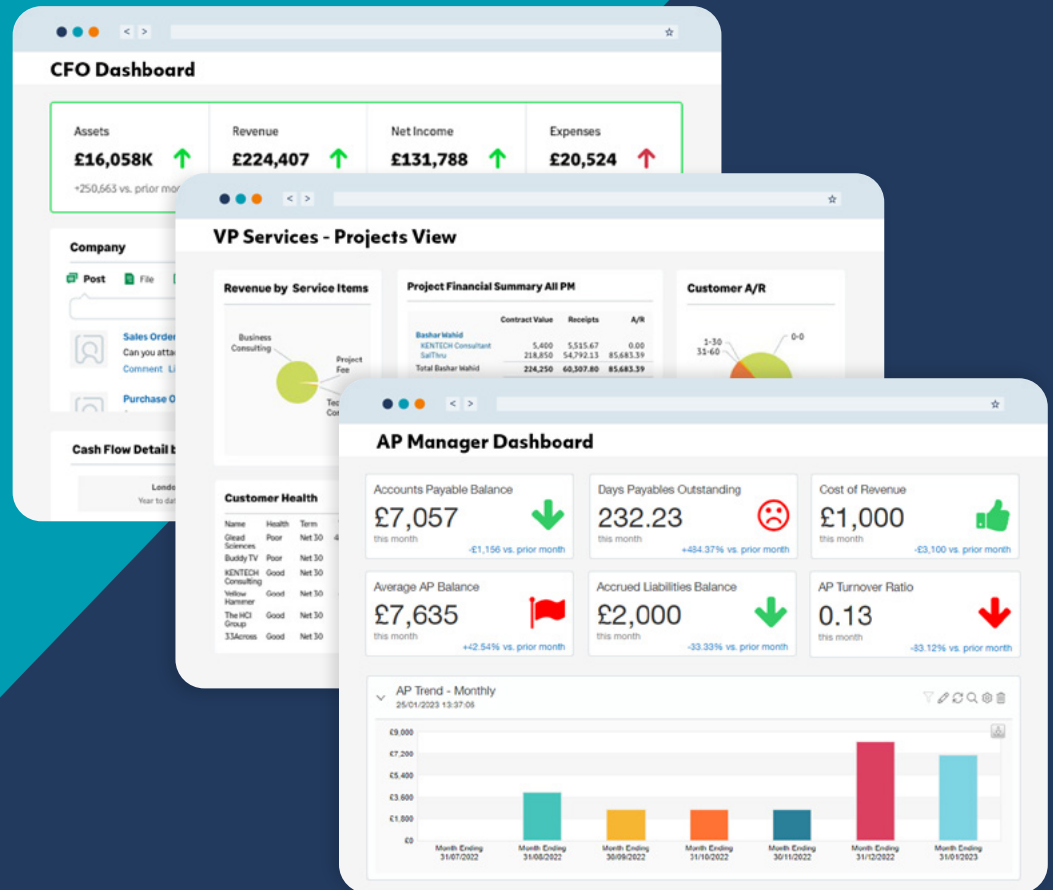
HEAR FROM
OUR CUSTOMERS

"

Sage Intacct provides a level of insight which allows us to run the business in a more agile way, observing details in real-time and reacting to trends. Through the dashboards and various functions, it demonstrates changes, trends, anomalies, and performance on a daily basis.

Simon Rogan,
Michelin-starred Restaurateur

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HEAR FROM
OUR CUSTOMERS

"Financial management can be daunting, but Sage Intacct really is a game changer as it makes numbers friendlier! It's a great tool that helps us understand the story behind the data as we can slice and dice it in different ways.

Place2Be,
Children's Mental Health Charity

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MULTI-AWARD-WINNING SAGE PARTNER

At Percipient, we're acknowledged as one of the most-respected Sage Business Partners in the UK – so our experts know Sage products inside out and are happy to share their knowledge with you.

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SAGE INTACCT PRODUCT GUIDE

CLICK TO DOWNLOAD

We can help you make the right choice of finance technology for your business.

Simply email us at **info@percipient.co.uk** or call us on **01606 871332**

SAGE INTACCT
BEST-IN-CLASS
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